



# USDA BROILER MARKET NEWS REPORT

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## NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices were lower in the East, mostly unchanged in the Midwest, but higher in the West when compared to previous week. Trade sentiment was steady to about steady in the East, usually steady in the Midwest, and steady to firm in the West. Retail and food service demand was light to moderate, best into fast food outlets. Supplies of all sizes were usually sufficient to handle trade needs. In the parts structure, demand was mostly fair to moderate following the weekend. Wings were in good balance to tight and moving best, particularly jumbo sizes. Breast items were balanced to well cleared, and dark meat was available. In production areas, live supplies were moderate. Weights were desirable to light, but mostly desirable.

**Final Report** of prices negotiated for trucklot sales of ready-to-cook ice-packed broiler/fryers (includes branded product) to be delivered to first receivers at major market centers week of 19-MAR-2007 (cents per lb)

| AREAS              | US GRADE A  |         | COMPOSITE |         |
|--------------------|-------------|---------|-----------|---------|
|                    | MAJORITY    | WTD AVG | LOADS     | WTD AVG |
| Boston/New England | TFEWR       |         | :         | 71.63   |
| Chicago            | 73.00-76.00 | 74.54   | 38 :      | 75.46   |
| Ohio Cities        | TFEWR       |         | :         | 75.26   |
| Denver             | 83.50       | 83.07   | 14 :      | 83.47   |
| Detroit            | 75.00-77.00 | 76.89   | 9 :       | 77.65   |
| Los Angeles        | 84.00       | 83.40   | 63 :      | 81.35   |
| New York           | 74.00-77.00 | 76.36   | 22 :      | 76.17   |
| Philadelphia       | 73.50-75.00 | 74.45   | 11 :      | 75.46   |
| Pittsburgh         | 73.00-76.00 | 74.91   | 11 :      | 77.80   |
| St. Louis          | 74.75-75.00 | 74.40   | 20 :      | 74.37   |
| San Francisco      | 84.50       | 84.25   | 30 :      | 85.77   |

### Composite Weighted Average

|       |          |                |          |          |
|-------|----------|----------------|----------|----------|
| Loads | 03/19/07 | Change Last Wk | 03/12/07 | 03/20/06 |
| 524   | 78.01    | -1.01          | 79.02    | 60.89    |

**WOG BROILERS** (without giblets) - prices paid per lb delv'd to first receivers in trucklot and less than trucklot quantities.

| REGIONS                            | Majority    | Wtd Avg | Loads |
|------------------------------------|-------------|---------|-------|
| Eastern                            | 78.00-80.50 | 78.93   | 34    |
| Cenral                             | 72.00-79.00 | 77.24   | 63    |
| Western                            | 78.00-81.00 | 80.47   | 39    |
| Southeast Area FOB Dock Equivalent |             |         |       |
| Mississippi                        | 76.00-78.00 | 77.31   | 90    |

**GEORGIA F.O.B. DOCK PRICES** Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 76.50 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

| LOADS  | RANGE       | MONDAY FINAL WTD AVG   |
|--|-------------|------------------------|
|  |             | FOB DOCK OR EQUIVALENT |
| 1,130  | 67.00-80.00 | 75.69                  |
| The Georgia f.o.b. dock confirmed final weighted average prices on ice packed parts: |             |                        |
| LINE RUN TENDERS   | 201.00      | 1,383                  |
| BREASTS - B/S  | 158.50      | 5,775                  |
| BREASTS - WHOLE  | 101.00      | 1,412                  |
| THIGH MEAT - B/S   | 109.50      | 1,140                  |
| LEG QUARTERS   | 42.00       | 9,086                  |
| WINGS  | 133.50      | 2,712                  |

GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

**NORTHEAST REGION BROILER/FRYER** Trucklot buying activity on ready-to-cook whole broiler/fryers was mostly fair entering the week. Offerings of all sizes were at least sufficient for current needs. Movement through retail and distributive channels was light to fair. The market tone was about steady. In the parts complex, breast items, tenders and most dark meat cuts were clearing satisfactorily. Wings were adequate to well cleared with the larger sizes in the better balance.

**SOUTHERN REGION BROILER/FRYERS** Trade sentiment was generally steady. Retail and food service demand was fair to moderate with limited feature activity. Supplies of all sizes were mixed, but overall sufficient to satisfy trade needs. In the parts structure, movement was light to moderate. Wings were barely adequate to tight and continued to move well, particularly jumbo cuts. Breast items were in good balance to well cleared, and dark meat was mostly adequate. In production areas, live supplies were moderate at mostly desirable weights.

**WESTERN REGION BROILER/FRYERS** Final majority prices were 1 cent higher than last weeks' level. Trading was reported at higher prices on regular commitments and unchanged to higher on new negotiations. Offerings were at least adequate for the fair buyer interest. Retailer demand was moderate at best. Dealers reported satisfactory weekend clearances. The market tone was mainly steady on parts. Trading reported at 43-51 for leg quarters, wings 126-139, breasts with ribs attached 105-122 and boneless breast 147-152. The Los Angeles negotiated WOG weighted average was 79.32 up .23 with the volume reported down 3 percent to 31 loads.

**MIDWEST REGION BROILER/FRYER** Final majority prices were generally unchanged over last Monday's finals; Ohio cities TFEWR. Whole broiler/fryer market tone remains steady. Offerings were adequate for the light and selective trade call. Retail and food service demand was light to moderate with fast food normal to instances good. Floor stocks balanced to long; weights were desirable to instances light. Parts supplies were adequate to closely balanced with wings continuing to be tight. The trade sentiment was fully steady to firm on wings and steady on the balance of part items.

**DELMARVA BROILER/FRYERS** Movement of ready-to-cook whole birds was only about fair for early week business. Seller offerings were usually adequate for current trade requirements. Live supplies were moderate; weights were mostly desirable. Processing schedules were moderate to light. Less than trucklot asking prices were unchanged at 76 to 85 cents. Trade sentiment was generally steady. In the parts complex, wings were mostly clearing, but occasionally available. Breast items were balanced to negotiable. Dark meat items were close to very good balance.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA

### BRANDED U.S. GRADE A

|                  |       |
|------------------|-------|
| RANGE            | 66-86 |
| WEIGHTED AVERAGE | (A)   |
| NO. OF BOXES     | (A)   |

(A) Not reported to avoid disclosing individual operations

**NORTHEAST BROILER/FRYER PARTS** Trucklot buying interest was mostly fair to moderate as dealers assess market conditions following the weekend. Offerings of breast items, tenders and most dark meat cuts were generally sufficient for current needs and clearing satisfactorily. Wings were adequate to tight with the larger sized wings in the better balance. Movement through retail and distributive channels was light to fair. The market tone was at least steady to firm for wings. The balance of items were steady to at least steady.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND

| ITEM                       | CURRENT<br>NEGOTIATED TRADING | WTD<br>AVG | VOLUME<br>/LBS |
|----------------------------|-------------------------------|------------|----------------|
| BREAST - B/S               | 160-165                       | 152.11     | 595,865        |
| TENDERLOINS                | 180                           | 175.81     | 134,200        |
| BREAST - WITH RIBS         | 99-100                        | 112.49     | 52,120         |
| BREAST - LINE RUN          | 99                            | 100.93     | 77,640         |
| LEGS                       | 56-57                         | 57.03      | 189,600        |
| LEG QUARTERS (BULK)        | 41-42                         | 40.36      | 312,440        |
| DRUMSTICKS                 | 47-48                         | 54.83      | 57,440         |
| THIGHS                     | 51-52                         | 58.85      | 33,440         |
| B/S THIGHS                 | 110-111                       | 108.12     | 77,600         |
| WINGS (WHOLE)              | 130-131                       | 126.64     | 172,880        |
| BACKS AND NECKS (STRIPPED) | 10-12                         | 11.06      | 19,840         |
| LIVERS (5 POUND TUBS)      | 35-40                         | 38.43      | 5,720          |
| GIZZARDS (HEARTS)          | 45-50                         | 50.14      | 11,800         |

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

\* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

\*\* WTD AVG PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

**ARKANSAS BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| ITEM            | LBS (000)         | RANGE         | MAJORITY | WT.<br>AVG |
|-----------------|-------------------|---------------|----------|------------|
| BREAST - B/S    | 1,155             | 139.00-166.00 | 145-152  | 149.05     |
| TENDERLOINS     | 205               | 177.00-190.00 | -        | 177.34     |
| FRONT HALVES    | TOO FEW TO REPORT |               |          |            |
| LEGS            | TOO FEW TO REPORT |               |          |            |
| LEG QTRS (BULK) | 636               | 38.00-40.00   | -        | 38.94      |
| LEG QRRS (4/1)  | 1,174             | 40.00-44.00   | 41       | 41.28      |
| WINGS (WHOLE)   | 779               | 129.00-141.00 | 135-140  | 138.24     |
| DRUMSTICKS      | TOO FEW TO REPORT |               |          |            |
| THIGHS          | 1,178             | 43.00-54.00   | 43       | 43.24      |

#### ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

|                | ESTIMATE  | ACTUAL | AVG WTS | ACTUAL    | AVG WTS |
|----------------|-----------|--------|---------|-----------|---------|
|                | 03/19     | 03/15  | 03/15   | 03/12     | 03/08   |
| Alabama        | 3,850     | 3,515  | 5.39    | 3,815     | 5.37    |
| Arkansas       | 5,312     | 4,807  | 5.10    | 5,121     | 5.13    |
| Delmarva       | 1,961     | 2,158  | 5.65    | 2,226     | 5.67    |
| KY-LA-TN       | 2,331     | 2,253  | 4.98    | 2,324     | 5.09    |
| Mississippi    | 3,003     | 3,005  | 5.43    | 2,770     | 5.41    |
| North Carolina | 2,708     | 2,540  | 6.73    | 2,515     | 6.76    |
| Texas          | 2,450     | 2,473  | 5.11    | 2,496     | 5.09    |
| Total          | 21,615    | 20,751 | 5.44    | 21,267    | 5.45    |
| Mon            | 21,615(A) |        |         | 21,267(A) |         |

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 19-Mar 2007 is estimated to be 32,338,000 up 1.33 percent from a week ago and up 1.7 percent from a year ago.

(last week 31,913,000 last year 31,789,000)

**SOUTHERN STATES BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| ITEM                | POUNDS<br>(000)   | RANGE         | MAJORITY | WTD<br>AVG |
|---------------------|-------------------|---------------|----------|------------|
| BREAST - B/S        | 632               | 145.00-217.00 | -        | 154.02     |
| TENDERLOINS         | 268               | 171.00-245.00 | 175-180  | 186.50     |
| BREAST - LINE RUN   | TOO FEW TO REPORT |               |          |            |
| FRONT HALVES        | TOO FEW TO REPORT |               |          |            |
| LEGS                | 203               | 54.00-62.00   | 56       | 56.19      |
| LEG QUARTERS (BULK) | 599               | 37.00-42.00   | 39-40    | 39.37      |
| LEG QUARTERS (4/10) | 904               | 39.00-44.00   | 41-42    | 41.31      |
| WINGS (WHOLE)       | 295               | 110.00-135.00 | 119-122  | 122.20     |
| WINGS (CUT)         | 255               | 131.00-151.00 | 133-136  | 136.73     |
| DRUMSTICKS          | TOO FEW TO REPORT |               |          |            |
| THIGHS              | TOO FEW TO REPORT |               |          |            |
| B/S THIGHS          | TOO FEW TO REPORT |               |          |            |

\*\*\*\*\*  
WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS  
TRADING FOR MARCH 19, 2007 — F.O.B. DOCK.

| RANGE         | TODAY'S AVERAGE | 5-DAY AVERAGE |
|---------------|-----------------|---------------|
| 66.00 - 69.50 | 67.69           | 67.35         |

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**MIDWEST REGION BROILER/FRYER PARTS** ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, AND WI WEEK OF 19-MAR-TO 23-MAR-2007

#### Price (Cents) Per Lb. Mostly

|                            |                 |                 |
|----------------------------|-----------------|-----------------|
| BREAST - B/S               | 142.00 - 161.00 | 143.00 - 150.00 |
| BREAST - LINE RUN          | 88.00 - 120.00  | 97.00 - 110.00  |
| LEGS                       | 54.00 - 62.00   | -               |
| LEG QUARTERS (BULK)        | 35.00 - 46.00   | 40.00 - 42.00   |
| LEG QUARTERS (4/10)        | 41.00 - 47.00   | 43.00 - 45.00   |
| DRUMSTICKS                 | 39.00 - 57.00   | -               |
| THIGHS                     | 50.00 - 57.00   | -               |
| WINGS (WHOLE)              | 121.00 - 146.00 | 134.00 - 141.00 |
| BACKS AND NECKS (STRIPPED) | 12.00 - 23.00   | -               |
| LIVERS                     | 32.00 - 47.00   | -               |
| GIZZARDS (HEARTS)          | 40.00 - 55.00   | -               |

#### SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS

|                                  | RANGE      |
|----------------------------------|------------|
| WOGS 2# & UP - WHOLE             | 89-107     |
| WOGS 2# & UP - CUT UP 8&9 PIECES | 92.5-109.5 |
| FROZEN HENS 5# & UP              |            |
| FROZEN DUCKS                     |            |
| FROZEN SQUABS                    |            |

#### DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)

|                  |        |
|------------------|--------|
| FRESH FRYERS     | 92-101 |
| ROASTERS 4# & UP | 99-108 |
| HENS UNDER 5#    |        |
| HENS OVER 5#     | 65-74  |
| DUCKS            |        |
| RABBITS-WHOLE    |        |
| RABBITS-CUT UP   |        |

#### SAN FRANCISCO PROCESSED POULTRY

#### DELIVERED TO RESTAURANTS AND INSTITUTIONS

|                  | RANGE            |
|------------------|------------------|
| FRESH FRYERS     | ICE PACK 93-105  |
|                  | DRY PACK 110-119 |
| ROASTERS 4# & UP | ICE PACK 98      |
|                  | DRY PACK 111-118 |
| HENS OVER 5#     | ICE PACK 86-100  |
|                  | DRY PACK 100-107 |
| DUCKS            | 185-195          |

**EASTERN REGION MECHANICALLY SEPARATED CHICKEN**

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE EASTERN REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

| MARCH 16, 2007                              |             |             |           |           |
|---|-------------|-------------|-----------|-----------|
| CHICKEN WITH SKIN ADDED — PRICES — VOLUME — |             |             |           |           |
| (Cents per Pound)                           |             |             |           |           |
| FAT CONTENT                                 | FROZEN      | FRESH       | TOTAL     | EXPORT    |
| 15% OR LESS                                 |             |             |           |           |
| RANGE                                       | 16.50       | 16.00-17.00 | 629,500   | 268,100   |
| WTD AVERAGE                                 | 16.50       | 16.45       |           |           |
| 15-20%                                      |             |             |           |           |
| RANGE                                       | 15.50-21.00 | 11.00-16.00 | 2,012,600 | 1,092,200 |
| WTD AVERAGE                                 | 17.21       | 13.70       |           |           |
| 20% OR MORE                                 |             |             |           |           |
| RANGE                                       | -           | 14.00       | 80,000    | -         |
| WTD AVERAGE                                 |             | 14.00       |           |           |

\*INCLUDES THE STATES of CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

**CENTRAL REGION MECHANICALLY SEPARATED CHICKEN**

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE CENTRAL REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

| MARCH 16, 2007                              |             |             |           |         |
|---|-------------|-------------|-----------|---------|
| CHICKEN WITH SKIN ADDED — PRICES — VOLUME — |             |             |           |         |
| (Cents per Pound)                           |             |             |           |         |
| FAT CONTENT                                 | FROZEN      | FRESH       | TOTAL     | EXPORT  |
| 15% OR LESS                                 |             |             |           |         |
| RANGE                                       | 20.00       | 16.00       | 101,200   | -       |
| WTD AVERAGE                                 | 20.00       | 16.00       |           |         |
| 15-20%                                      |             |             |           |         |
| RANGE                                       | 14.00-19.00 | 11.25-15.25 | 1,996,000 | 897,600 |
| WTD AVERAGE                                 | 17.00       | 12.58       |           |         |
| 20% OR MORE                                 |             |             |           |         |
| RANGE                                       | -           | -           | -         | -       |
| WTD AVERAGE                                 |             |             |           |         |

\*INCLUDES THE STATES of AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

**SOUTHEAST HEAVY LIVE HEN** Prices were generally unchanged when compared to the previous week. Demand was moderate to at least moderate for the mostly adequate offerings of spent hens. Processing schedules were noted as mostly normal. Sales of finished product was at least moderate. The undertone was steady to fully steady.

HEAVY TYPE HENS (7 POUNDS AND UP) \*  
FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 19-MAR-07

|                          | RANGE             | MAJORITY | WTD<br>AVG |
|--------------------------|-------------------|----------|------------|
| AT FARM BUYER LOADING    | 5-9               |          | 6.98       |
| AT FARM PRODUCER LOADING | TOO FEW TO REPORT |          |            |
| FOB PLANT                | TOO FEW TO REPORT |          |            |

\*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

**SOUTH CENTRAL HEAVY LIVE HEN** Trading levels were generally unchanged from the past week. Demand was moderate for adequate offerings from producers. Finished sales were fair. Schedules were reduced. Trade sentiment was at least steady.

HEAVY TYPE HENS (7 POUNDS AND UP) \*  
PRELIMINARY PRICE, CENTS PER LB., GENERALLY FOR  
SLAUGHTER THE WEEK OF 19-MAR-07

|                       | RANGE   | MAJORITY | WTD<br>AVG |
|-----------------------|---------|----------|------------|
| AT FARM BUYER LOADING | 4.75-10 |          | 7.04       |

\*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

**USDA, AMS, POULTRY PROGRAMS,  
POULTRY MARKET NEWS AND ANALYSIS OFFICES**

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| Washington, DC | Voice    | (202)720-6911 | Mike Sheats                          |
|                | Fax      | (202)720-2403 | (Branch Chief)                       |
| Atlanta, GA    | Voice    | (404)562-5850 | Johnny Freeman                       |
|                | Fax      | (404)562-5875 | (Officer-In-Charge)                  |
| Jackson, MS    | Voice    | (601)965-4662 | Gary Brown                           |
|                | Fax      | (601)359-1175 | (Southern States<br>Area Supervisor) |
| Des Moines, IA | Voice    | (515)284-4471 | Mary L. Adkins                       |
|                | Fax      | (515)284-4468 | (Officer-In-Charge)                  |
|                | Recorded | (515)284-4545 |                                      |
| Long Beach, CA | Voice    | (562)388-7337 | Jim Derby                            |
|                | Fax      | (562)432-8295 | (Officer-In-Charge)                  |
|                | Recorded | (213)534-1335 |                                      |